

Light Sales Jobs In Dubai | Telepixel General Trading LLC

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Company: Telepixel General Trading LLC

Location: dubai

Category: other-general

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Telepixel General Trading LLC is a leading provider of architectural and decorative lighting solutions, specializing in creating captivating lighting experiences for a wide range of projects. We are committed to delivering innovative products, exceptional customer service, and cutting-edge design solutions.

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*Responsibilities:

- Identify and prospect potential clients, including architects, interior designers, contractors, and developers.
- Develop and maintain relationships with existing clients, providing exceptional customer service and support.
- Understand client requirements and recommend suitable lighting solutions based on their needs and project specifications.
- Conduct product presentations and demonstrations to clients, showcasing the features and benefits of our lighting products.
- Prepare and present sales proposals, negotiate pricing, and close sales deals.
- Stay updated on industry trends, market conditions, and competitor activities.
- Collaborate with the design and technical teams to provide customized lighting solutions.

– Attend industry trade shows, conferences, and networking events to expand your professional network and generate leads.

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Requirement

- Proven track record in sales, preferably in the lighting industry or a related field.
- Strong knowledge of architectural and decorative lighting products, manufacturers, and industry trends.
- Excellent communication and interpersonal skills.
- Ability to build and maintain strong client relationships.
- Self-motivated and target-driven, with a passion for sales.
- Exceptional presentation and negotiation skills.
- Ability to work independently and as part of a team.

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