

## Lighting Sales Executive Jobs In Dubai | Talent Pal

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Company: Talent Pal

Location: dubai

Category: other-general

Lighting Sales Executive Jobs In Dubai | Talent Pal

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We are looking for a passionate sales executive to join our sales team. The sales executive's responsibilities include generating leads, making sales calls, continuously updating our CRM database, and meeting sales targets.

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Responsibilities:Setting sales goals and developing sales strategies.

Researching prospects and generating leads.

Contacting potential and existing customers on the phone, by email, and in person.

Handling customer questions, inquiries, and complaints.

Preparing and sending quotes and proposals.

Managing the sales process through specific software programs.

Building and maintaining a CRM database.

Meeting daily, weekly, and monthly sales targets.

Participating in sales team meetings.Apply Also AVS Manager in Dubai | Amazon

Requirements:High school diploma/GED.

1+ years of sales experience.

Excellent customer service and sales skills.

Strong verbal and written communicator.

Excellent phone and presentation skills.

Proficiency in Microsoft Office, CRM, and sales software programs.

Good negotiation and problem-solving skills. Apply Also Du Telecom Jobs in Dubai- Du Careers 2023 – Announcement in UAE

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