

United Arab Emirates Jobs Expertini®

Looking for Sales Executive

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Company: Applemed

Location: dubai

Category: other-general

Responsible for all aspects of the sales cycle including but not limited to prospecting, responding to sales inquiries, negotiating and closing new business opportunities. Calling multiple levels of contacts at perspective customers to generate new sales opportunities. Introducing the full Applemed value proposition to position all available products. Create and deliver presentations and proposals based on client's goals and requirements to secure net new business. Sell full line of medical supplies to customers. Meet and exceed monthly, quarterly and annual sales quotas. Other duties as required. Skills/Qualifications: A strong desire to win, achieve goals and to be rewarded based on results. 1-3 years in outside sales, customer service or retail sales industry. Ability to build complex solutions including equipment, services and financing. Excellent communication and presentation skills. Strong organizational and time management skills. Knowledge in basic MS Office software. Must have a valid driver's license and access to vehicle. APPLICATION FORM * Required First name * Last name * Email address * Resume (.pdf and max of 4MB) * Cover Letter (optional) I agree to Applemed Trading L.L.C's Privacy Policy.

#J-18808-Ljbffr

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