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Company: National Bank of Fujairah

Location: Dubai

Category: business-and-financial-operations

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Responsibilities:

The role involves building strong relationships with business partners in the coverage segments RMs, and branches to identify and qualify prospective clients for cross selling investment products and solutions.

The role involves investment advisory relationship management with clients across segments to deepen relationship, increases cross sell ratio and gain core bank status with NBF's key client relationships.

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