United Arab Emirates Jobs Expertini®

Manager Learning Development

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Company: Kerzner International Management

Location: dubai

Category: other-general

Renewables | air sourced heat pumps into one-off installers & plumbing and heating merchantsLeading brand and 'employer of choice' Area Sales Manager - Renewables into one-off installersArea: Yorkshire, North West & North East The Role of Area Sales ManagerThis is a field / home based role. The successful Area Sales Manager will be responsible for selling the companies leading range of air sourced heat pumps, solar and renewable products. As Area Sales Manager, you will generate demand with (one off installers) sub-contractors and plumbers in your area by building relationships and showcasing industry best products. You will use your relationship building and sales skills to identify needs and spot sales opportunities with installers. The Area Sales Manager will then push sales through national and independent plumbing and heating merchant partners, managing relationships with Branch Managers. The Company With a true global presence in over 20 countries and a history spanning 140+ years this dynamic brand is a true trusted household name. With manufacturing plants all over the world this well-known brand continues to invest in the renewables market keeping up with high-demand. They are considered in the industry to be the pioneer of new technologies. This manufacturer are renowned as one of the best employers in the industry; offering fantastic development opportunities and a great culture. They have looked after their staff through tough times, retaining, training and developing their people as well as offering an excellent remuneration package. The Candidate Ideally you with have a background in selling plumbing & heating products into plumbers merchantsThose that have worked in field sales for a plumbers merchant will be consideredConstruction field sales people that have sold into merchants welcome to apply! The Package on offer for the Area Sales Manager48,000 -53,00020% OTE25 days holiday plus bank holidays6% company contribution pensionCompany carSectors of interestheat pumps, renewables, air sourced heat pumps, ground sourced heat pumps, one off installers, M&E contractors, plumbing and heating, plumbing and heating merchants, boilers, cylinders, underfloor heating, heating controls, radiators, building plastics, heat recovery, area sales, territory salesRemote Work:No #J-18808-Ljbffr

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