

## Manager Learning Development

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Company: Kerzner International Management

Location: Dubai

Category: office-and-administrative-support

Renewables | air sourced heat pumps into one-off installers & plumbing and heating merchants  
Leading brand and 'employer of choice' Area Sales Manager - Renewables into one-off installers  
Area: Yorkshire North West & North East  
The Role of Area Sales Manager  
This is a field / home based role. The successful Area Sales Manager will be responsible for selling the companies leading range of air sourced heat pumps, solar and renewable products. As Area Sales Manager, you will generate demand with (one off installers) sub-contractors and plumbers in your area by building relationships and showcasing industry best products. You will use your relationship building and sales skills to identify needs and spot sales opportunities with installers. The Area Sales Manager will then push sales through national and independent plumbing and heating merchant partners, managing relationships with Branch Managers.  
The Company  
With a true global presence in over 20 countries and a history spanning 140+ years this dynamic brand is a true trusted household name. With manufacturing plants all over the world this well-known brand continues to invest in the renewables market keeping up with high-demand. They are considered in the industry to be the pioneer of new technologies. This manufacturer are renowned as one of the best employers in the industry; offering fantastic development opportunities and a great culture. They have looked after their staff through tough times, retaining, training and developing their people as well as offering an excellent remuneration package.  
The Candidate  
Ideally you with have a background in selling plumbing & heating products into plumbers merchants  
Those that have worked in field sales for a plumbers merchant will be considered  
Construction field sales people that have sold into merchants welcome to apply!  
The Package on offer for the Area

Sales Manager 48,000 - 53,00020% OTE25 days holiday plus bank holidays6% company contribution pensionCompany carSectors of interestheat pumps, renewables, air sourced heat pumps, ground sourced heat pumps, one off installers, M&E contractors, plumbing and heating, plumbing and heating merchants, boilers, cylinders, underfloor heating, heating controls, radiators, building plastics, heat recovery, area sales, territory salesRemote Work : No  
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