

Medical Representative | AstraZeneca Careers

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Company: AstraZeneca

Location: Abu Dhabi

Category: other-general

1- Medical Representative

Job: Full Time

Location: Abu Dhabi, UAE

Job Responsibilities:

Successfully complete all training requirements, including product examinations.

Engage primary care healthcare professionals in dialogue about approved indications and product efficacy/safety profiles to support on-label prescribing for appropriate patients.

Work with Sales Manager to develop a local strategy and business plan to meet or exceed sales and call execution goals in territory

Drive sales performance and ensure sales forecasts and assigned budgets meet or exceed therapeutic and territory expectations.

Job Requirements:

Bachelor's degree in medical or pharmaceutical science.

Minimum 2 years of experience in multinational pharma company.

Relocation allowances will not be granted for applicants outside UAE.

Selling Skills

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