

Medical Representative - Dermatology

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Company: STADA MENA DWC-LLC

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Medical Representative - Dermatology

STADA is a leading manufacturer of high-quality pharmaceuticals. With a long-standing heritage rooted in pharmacies, we are perceived as a reliable and trustworthy partner since 1895. With our products we help people protect and regain a dignified and able life. With our proven Generics, we ensure that everyday health remains affordable.

At STADA, we follow our purpose of “Caring for People’s Health as a Trusted Partner”. In pursuit of this purpose, we are committed to further accelerating the successful trajectory of our company.

To our employees, we offer an attractive working environment in which they can develop personally.

Key Responsibilities:

Build and maintain strong relationships with healthcare professionals, including dermatologists, physicians, and pharmacists.

Promote STADA's dermatology products effectively, highlighting their benefits and value proposition.

Provide accurate and up-to-date information on products, therapeutic areas, and medical studies to healthcare professionals.

Collaborate closely with the sales and marketing teams to develop and implement effective strategies to achieve sales targets and market share growth.

Monitor market trends, competitor activities, and customer feedback to identify opportunities and challenges.

Desired Qualifications:

Bachelor's degree in Pharmacy, Medicine, Life Sciences, or related field.

Previous experience as a Medical Representative in the pharmaceutical industry, with a focus on dermatology products preferred.

Strong communication, negotiation, and presentation skills.

Proven ability to build and maintain relationships with key stakeholders.

Results-driven mindset with a passion for exceeding targets and driving business growth.

Fluent in English and Arabic; additional languages are a plus.

What We Offer:

Competitive salary and benefits package.

Opportunities for professional development and career advancement within a global organization.

A supportive and collaborative work environment where your contributions are valued and recognized.

The chance to make a meaningful impact on patients' lives by promoting high-quality healthcare solutions.

If you are ready for new challenges where you can make a difference for people's health, you have come to the right place. We are looking for people with great attitude and passion.

The next step is yours, take a look at our open positions and become part of our global STADA team!

Please note that only successful candidates will be contacted.

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