

Medical Representative

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Company: Gulf Careers -

Location: Dubai

Category: other-general

The job posting is outdated and position may be filled

Selling the company's medications to doctors, pharmacists, and other relevant healthcare professionals. Scheduling appointments with doctors, pharmacists, and other healthcare professionals to promote company medications. Developing an in-depth understanding of company medications. Building and maintaining good business relationships with customers to encourage repeat purchases. Following up on leads generated by the company. Preparing presentations for potential customers. Researching competitors' medications and their respective market performances. Keeping abreast of new developments in the medical field to determine the effect of such developments on the company's business strategies.

Requirements
FEMALE candidates
Fluent in English and Arabic languages
Minimum 4-5 years of proven experience as a Medical Representative in DUBAI
Knowledge and experience in GYNECOLOGY, UROLOGY and ORTHOPEDIC products are preferred
Must have previous connections and network with doctors (preferably Gynecology, Urology, and Orthopedic physicians)

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