

United Arab Emirates Jobs Expertini®

Medical Representative - Qatar

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Company: STADA MENA DWC-LLC

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

At STADA we pursue our purpose “Caring for people’s health as a trusted partner” worldwide. Originally founded by pharmacists, we are a leading manufacturer of high-quality pharmaceuticals. More than 13,000 employees around the globe live our values Integrity, Entrepreneurship, Agility and One STADA to achieve ambitious goals and shape the successful future of STADA.

STADA DWC LLC, a devoted healthcare service provider to the Middle East and Africa region. At STADA MENA, we fundamentally care for people's health as a trusted partner while providing high-quality medical products that contribute to the health and well-being of Middle-East population. We offer an attractive working environment for our employees in which they can develop personally and professionally.

Medical Representative - Qatar

Qatar | Full-time | Permanent

Key Responsibilities:

Build and maintain strong relationships with healthcare professionals, including dermatologists, physicians, and pharmacists.

Promote STADA's dermatology products effectively, highlighting their benefits and value proposition.

Provide accurate and up-to-date information on products, therapeutic areas, and medical studies to healthcare professionals.

Collaborate closely with the sales and marketing teams to develop and implement effective strategies to achieve sales targets and market share growth.

Monitor market trends, competitor activities, and customer feedback to identify opportunities and challenges.

Desired Qualifications:

Bachelor's degree in Pharmacy, Medicine, Life Sciences, or related field.

Previous experience as a Medical Representative in the pharmaceutical industry, with a focus on dermatology products preferred.

Strong communication, negotiation, and presentation skills.

Proven ability to build and maintain relationships with key stakeholders.

Results-driven mindset with a passion for exceeding targets and driving business growth.

Fluent in English and Arabic; additional languages are a plus.

What We Offer:

Competitive salary and benefits package.

Opportunities for professional development and career advancement within a global organization.

A supportive and collaborative work environment where your contributions are valued and recognized.

The chance to make a meaningful impact on patients' lives by promoting high-quality healthcare solutions.

If you're ready to take the next step in your career and join a dynamic team dedicated to improving healthcare outcomes, we want to hear from you! Apply now and become a part of the STADA family. Together, we can make a difference!

Please note that only successful candidates will be contacted.

Are you looking for new challenges where you can make a difference for people's health?

We are looking for candidates with expert knowledge and entrepreneurial spirit that enjoy working collaboratively in a global team. We are looking forward to meet you and become a

part of our grwoing team. We are ONE STADA!

Please use our online job portal to submit application: <http://jobs.stada.com>

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