

## Medical Representative Vichy Jobs In Dubai | L'Oréal

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Execute the medical strategy to increase prescription and recommendation of brands by health care professionals to grow sell in and sell out.

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Responsibilities Visit targeted doctors in the sector and present the brand's products and services to increase prescriptions and develop a global approach to the patient

Promote the brands' added value by emphasizing the technical and scientific characteristics of the products and services

Get to know the environment, the pathologies, the products, and the useful communication techniques for promoting the products and services

Represent the brand/the Division at every contact opportunity with health care professionals and ensure they are followed up (congresses, ongoing medical training...)

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Requirement Respect target coverage, visit frequency and product cycles

Make systematic use of available promotional tools (sales visit aids, brochures, publications...)

Use all available communication channels to increase message frequency and enhance customization

Implement communication techniques to adapt to doctor's needs and personalize the approach

Check on the presence and correct distribution of the products within the

pharmacies/drugstores situated near to the prescribers – Ensure synergy with commercial teams to increase sell-out. Apply Also Nestle Jobs In Dubai UAE || Latest Jobs Opening || 100% Free Hiring Now

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