United Arab Emirates Jobs Expertini®

Medical Sales Representative Jobs in Dubai | Procter & Gamble Jobs

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Company: Procter & Gamble

Location: , Dubai, United Arab Emirates

Category: other-general

Medical Sales Representative Jobs in Dubai | Procter & Gamble Jobs

Job Responsibilities:

Carry the promotional message to both doctors and pharmacists in an objective and clear way based upon the brand strategy. You must have a close relationship with both doctors and key people at the points of sale.

Compliance with the objectives will be measured, both for the coverage of assigned doctors / pharmacies, as well as sales objectives of the respective territory, having individual indicators according to the Target of corresponding doctors and pharmacies.

Demand is generated through prescriptions, and then they go to independent pharmacies and chains to close the circle of sale.

Job Requirements:

Bachelor degree of Medical & Life Sciences background – (Required)

Minimum 2-3 years of Professional experience in Pharmaceutical industry in UAE or at a Multinational Company– (Required)

Additional experience in consumer healthcare area is preferable

Good interpersonal and presentation skills

Proficient in MS Office (Excel and Power Point)

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