

United Arab Emirates Jobs Expertini®

Monitor Business Development Manager- Dubai

[Apply Now](#)

Company: OnePoint HR and Management Consultants

Location: dubai

Category: other-general

Monitor Business Development Manager- Dubai Sales & Marketing B2B Business Development and Pre-sales activities : Engaging End-customers and finding new business opportunities, Managing mainly End-customers, System integrators to achieve business goals especially in public vertical (education/transportation/finance etc) and main companies in UAE. Consultative Sales & Value-based Selling : Providing right solution packages and making a proposal with an in-depth understanding of customer's business, needs, and usages To present company Products, "evangelize" consultants, partners and end-customers to understand the advantage of products and the products created and developed through partnerships Collaborate with HQ, RHQ, and Gulf internal members Securing monitor sales capability (Channel expansion in verticals / Sales increase / Profitability) Increase sales visibility thru pipeline management Need active customer oriented work Develop and present monitor products as a solutions to the End-customers Need to understand the latest technology trends based on extensive product knowledge Timed reporting of progress and issues, alignment with relevant teams and dept. Manage forecast and sales estimate and achieve sales targets Min. 3 years of experience in business development or enterprise account Relevant knowledge and experience in vertical business Need to have good PT skills, better understanding of IT products & solutions Active and passionate minded

APPLY

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

- 1. Monitor Business Development Manager- Dubai Gynecologistjobs Jobs dubai Gynecologistjobs ↗**
- 2. Monitor Business Development Manager- Dubai Thejobsearch Jobs dubai Thejobsearch ↗**
- 3. Monitor Business Development Manager- Dubai Physicsjobs Jobs dubai Physicsjobs ↗**
- 4. Monitor Business Development Manager- Dubai Tradingjobs Jobs dubai Tradingjobs ↗**
- 5. Monitor Business Development Manager- Dubai MadinahjobsJobs dubai Madinahjobs↗**
- 6. Monitor Business Development Manager- Dubai Findfulltimejobs Jobs dubai Findfulltimejobs ↗**
- 7. Monitor Business Development Manager- Dubai Nzjobs Jobs dubaNzjobs ↗**
- 8. Monitor Business Development Manager- Dubai Czechiajobs Jobs dubai Czechiajobs ↗**
- 9. Monitor Business Development Manager- Dubai Findremotejobs Jobs dubai Findremotejobs ↗**
- 10. Monitor Business Development Manager- DubaiGulfjobscentraUobs dubai Gulfjobscentral↗**
- 11. Monitor Business Development Manager- DubaiTechstartupjobs Jobs dubai Techstartupjobs ↗**
- 12. Monitor Business Development Manager- DubaiBeauticianjobsJobs dubai Beauticianjobs↗**
- 13. Monitor Business Development Manager- DubaiIndustryjobsearch Jobs dubai Industryjobsearch ↗**
- 14. Monitor Business Development Manager- DubaiDominicanrepublicjobsJobs dubai Dominicanrepublicjobs↗**
- 15. Monitor Business Development Manager- DubaiSouthafricajobs Jobs dubai Southafricajobs ↗**

16. Monitor Business Development Manager- DubaiSeattlejobsearch Jobs dubai Seattlejobsearch ↗
17. Monitor Business Development Manager- DubaiCiviljobsJobs dubaCiviljobs↗
18. Monitor Business Development Manager- DubaiSearchukjobs Jobs dubai Searchukjobs ↗
19. Monitor business development manager- dubai Jobs Dubai ↗
20. AMP Version of Monitor business development manager- dubai ↗
21. Monitor business development manager- dubai Dubai Jobs ↗
22. Monitor business development manager- dubai Jobs Dubai ↗
23. Monitor business development manager- dubai Job Search ↗
24. Monitor business development manager- dubai Search ↗
25. Monitor business development manager- dubai Find Jobs ↗

Source<https://ae.expertini.com/jobs/job/monitor-business-development-manager-dubai-dubai-onepoint-hr-and-mana-1968-29078/>

Generated on: 2024-05-03 by Expertini.Com