

United Arab Emirates Jobs Expertini®

Mortgage Advisor

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Company: Metropolitan Group

Location: abu dhabi

Category: other-general

Established in 2008, The Metropolitan Group is a distinguished company that has been dedicated to providing exceptional property-related services and support to clients in both local and international markets. As a prominent leader in the UAE real estate sector, our flagship entity, Metropolitan Premium Properties, is acclaimed as one of Dubai's premier real estate agencies. We hold the prestigious accreditation as a broker for licensed developers in Dubai, Abu Dhabi, and Ras Al Khaimah, and have consistently earned accolades for our remarkable sales achievements from prominent UAE real estate developers such as EMAAR, Dubai Properties, MERAAS, DAMAC, ALDAR and many others.

Job Overview: As a Mortgage Advisor, you will play a crucial role in providing expert advice to clients seeking mortgage solutions. We are seeking a Russian speaker with experience in the UAE real estate market. However, candidates fluent in Arabic may also be considered for this position. The ideal candidate will be responsible for mortgage consultations, case support, and building lasting relationships with clients.

What you'll do: Provide expert mortgage advice to clients, guiding them in choosing the best mortgage loan within their financial capacity. Collaborate with agents to submit mortgage cases to banks, overseeing the process until property registration is completed. Communicate with customers, addressing inquiries, and ensuring a comprehensive service. Investigate and settle customer complaints, maintaining a high level of customer satisfaction. Keep the client database updated in the company's CRM system. Generate sales leads and build sustainable relationships to drive business growth. Prepare reports as requested, providing insights and updates on mortgage deals.

See all What we're looking for: Fluent in Russian (mandatory), and proficiency in

English. Arabic proficiency is also considered. Experience in mortgage consultation within the UAE real estate market. Strong negotiation and communication skills. Experience in maintaining client databases using CRM systems. Proven ability to generate sales leads and build sustainable client relationships. What We Can Offer: Working visa and Emirates ID. Competitive pays, benefits, and bonuses. Dynamic and collaborative working culture. Access to training and development programs to enhance your skills and advance your career. Comprehensive work residency and medical insurance coverage. Relocation to Dubai, UAE (if necessary). See all Leading company in the UAE market with 15 years of experience. Top-selling broker with all major UAE developers. Recipient of the International Property Awards 2022 for "Best Real Estate Agency Marketing." Accredited as a GREAT PLACE TO WORK in the UAE for 3 years in a row. Awarded with the Feefo Platinum Service Award 2024 for delivering exceptional customer service in the real estate industry. Hiring Flow: If you believe that the Mortgage Advisor role aligns with your career goals, kindly submit your CV in English. The hiring process involves the following steps: Recruiter Interview: A chance for us to get to know each other better. Hiring Manager Interview: An opportunity to meet key team members and delve into job details. We look forward to welcoming talented individuals to contribute to the Metropolitan Group success story. Company Principles: We make things happen. Data over opinions. Client-centric approach. The sky is the limit. Join The Metropolitan Family. Explore our exciting career opportunities across different roles. Discover a dynamic career in real estate with the Metropolitan Group - Where Big Dreams Come to Reality!

*Full Name *Email *Phone number Upload your CV Browse and choose the files you want to upload from your computer I agree to receive information about offers, deals and services from this website (optional) Sign up for our weekly newsletter for market updates!

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