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Motorcycle Sales Executive Jobs In Dubai UAE | Al-Futtaim

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Company: Al-Futtaim

Location: dubai

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Established in the 1930s as a trading business, Al-Futtaim Group today is one of the most diversified and progressive, privately held regional businesses headquartered in Dubai, United Arab Emirates. Structured into five operating divisions; automotive, financial services, real estate, retail and healthcare; employing more than 35,000 employees across more than 20 countries in the Middle East, Asia and Africa, Al-Futtaim Group partners with over 200 of the world's most admired and innovative brands. Al-Futtaim Group's entrepreneurship and relentless customer focus enables the organisation to continue to grow and expand; responding to the changing needs of our customers within the societies in which we operate.

Responsibilities:

Achieve the allocated monthly sales targets.

Achieve or exceed maximum customer satisfaction and repeat sales.

Ensure that company procedures are adhered in terms of handling cash and credit customers.

Constantly improve selling techniques and customer handling skills.

Sell F&I (Finance and Insurance) products like Finance and Insurance.

Requirements:

Bachelor's Degree or Diploma.

3 – 5 years' sales experience with motorcycles.

Valid UAE motorcycle license.

Proficient in Microsoft Office.

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