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Multi Property Sales Manager | Marriott International Abu Dhabi

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Company: Marriott International

Location: Abu Dhabi

Category: sales-and-related

Multi Property Sales Manager | Marriott International Abu Dhabi

Marriott International, Inc. is based in Bethesda, Maryland, USA, and encompasses a portfolio of nearly 8,700 properties under 31 leading brands spanning 138 countries and territories.

The Catering Sales Manager is responsible for contracting and closing local catering and social business and ensuring that business is turned over properly and in a timely fashion for quality service delivery. The position is responsible for achieving catering revenue goals by actively up-selling each business opportunity to maximize revenue. The incumbent implements the brand's service strategy and applicable brand initiatives in all aspects of the sales process and drives customer loyalty by delivering service excellence throughout each customer experience.

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High school diploma or GED; 2 years experience in the sales and marketing, guest services, front desk, or related professional.

OR

2-year degree from an accredited university in Business Administration, Marketing, Hotel and Restaurant Management, or related major; no work experience required.

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