

National Aerospace & Defence Manager Jobs in Dubai

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Company: Kuehne+Nagel

Location: , Dubai, United Arab Emirates

Category: other-general

National Aerospace & Defence Manager Jobs in Dubai

Job Responsibilities:

Manages / Guides / Owns development of Aerospace programs (KN EngineChain/ KN SparesChain etc) on a cluster level.

Aerospace Development. Align Business inquiries and overall business development and Customer meetings with relevant Sales and BU stakeholders.

Responsible for pricing (Create a AA pricing strategy in alignment with ZA-DR/ZA-D/RA-A).

Ensure development of tactical & strategic business know-how and competence skills within the product.

Job Requirements:

Extensive experience in Aerospace and Air Logistics market specifics incl. their relevant verticals.

Bachelor's degree in relevant field; Master or MBA degrees preferred to have.

Very good communication and negotiating skills; Arabic preferred to have.

Self-motivated & able to work on own initiatives.

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