

NetSuite Channel Partner Manager

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Company: Oracle Middle East

Location: dubai

Category: other-general

The job posting is outdated and position may be filled Analyzing and expanding business operations toward sustained growth. Monitoring revenue streams and identifying opportunities to increase profitability. Evaluating and improving sales, marketing, and branding strategies. Identifying and developing new lines of business based on consumer behavior. Performing competitor analysis toward obtaining an increased market share. Developing client relationships and strengthening industry partnerships. Identifying new clients by researching and creating networking opportunities. Negotiating and closing business deals that promote sustained revenue. Liaising with Sales, Marketing, and Management to align strategies aimed at increasing revenue. Assessing and advising on potential joint ventures, mergers, and acquisitions. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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