

NG Sales Engineer – Distribution

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Company: ADNOC - Distribution

Location: Abu Dhabi

Category: architecture-and-engineering

NG Sales Engineer – Distribution Jobs in Abu Dhabi, UAE by ADNOC - Distribution | ArabJobs.com NG Sales Engineer – DistributionADNOC - Distribution - Abu Dhabi, UAE Posted In 1/6/2013Apply For JobApplicants 10 Views4480Job Description As a Natural Gas Distribution Sales Engineer duties include;Growing the NG Distribution business for ADNOC by building and developing effective and productive relationships with customers, contractors, authorities and industry partners. Playing a key role in influencing the introduction of Natural Gas into existing and new properties in the Residential, Commercial, Industrial sectors and other potential gas industry partners such as LPG supply companies.Interacting with existing customers at various levels in order to identify Natural Gas usage and determine the potential for increasing the sale of Natural Gas products and services. Preparing designs, layouts, proposals and quotations aimed at increasing value from existing customers.Contributing to all Sales and Technical requirements of the NG Department. Providing support to gas network planners to forecast load growth in the NG Distribution sectors. Interacting with engineering staff and contractors to ensure effective coordination of new NG connections.Taking part in viability studies for Natural Gas products and services and performing market research and analysis to support the development of the prime market sectors. Gathering and analysing market data using various databases and modelling techniques, preparing reports and presentations drawing conclusions and making recommendations. Job Category Engineering Job RequirementsExperience Min: 10 Years Career LevelSupervisor/ Manager Job TypeFull TimeVacancies1 Open PositionsSalary Negotiable GenderAnyDegree LevelBachelor's degree Faculty / Institute Any Major Any Age

Any NationalityAny Residence Location Any Languages Any Own a CarAny Have Driving LicenseAnyJob SkillsBachelor's Degree in Engineering or equivalent in an energy related field.Membership of a relevant Professional Institute.10 years related experience in a similar position in the Natural Gas sector.Must have strong interpersonal skills with the ability to negotiate at a senior level.Fluent in English and Arabic with good oral and written communication skills. About The CompanyADNOC Distribution (Abu Dhabi National Oil Company) was established in 1973 as the first government-owned national company specializing in the marketing and distribution of refined petroleum products in the United Arab Emirates. Currently employing over 5000 employees, ADNOC Distribution has become one of the largest petroleum companies in the Arab Gulf region. Our activities and services includes: operating over 175 Service Stations, refueling aircrafts at several airports, manufacturing and marketing lubricants locally and internationally to mention a few only. Company Industry Oil, Gas & EnergyApply For JobOr share with friendsShare this job to:

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