

United Arab Emirates Jobs Expertini®

Off Plan Specialist

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Company: Lazudi

Location: dubai

Category: other-general

Dubai, United Arab Emirates | Posted on 07/06/2023

Are you a motivated and experienced Off Plan Specialist seeking the freedom and flexibility of working in an environment that is supported by lead generation and tech? Are you looking to step-up your game and direct your leads? Then you are who we're looking for!

The Role We are seeking an experienced Off Plan Specialist who wants to be involved in the marketing campaigns and have input in their development. We are looking for someone who has the flexibility to work in an environment where they will need to be self-directed in their work (with support), able to provide insight into the market to inform campaigns and marketing team, able to handle genuine volume of multiple leads per day, able to balance workload between contacting leads and managing client/developer meetings.

What We Offer

- Quality leads, provided directly from marketing campaigns
- Competitive commission structure based on performance revenue up to 65%
- Back office and admin support
- Experienced management and leadership
- Advertising on major portals
- Inhouse CRM system
- Professional grade campaigning tools

About Us: Lazudi is building the leading tech enabled brokerage that combines top agents with the best inhouse technology and resources to improve the search and transactional experience of buying and selling property in Dubai. If you're ready to take your career to the next level, join our team of professionals and enjoy the benefits of working with a reputable brand. Apply now and become a part of our success story.

Requirements

Skills, Knowledge, and Experience

- Minimum 2 years of OFF PLAN experience specifically in the Dubai market.
- UAE driver's license with own car (preferred)
- Proven track record of achieving sales targets
- Fluency in English, any other languages are a bonus
- Strong understanding of

CRM systems and their development. Package • Visa and residency as per UAE Labour Law • Annual Leave as per UAE Labour Law • Medical Insurance as per UAE Labour Law • RERA license cost covered and training for the exam (where required) • Premium lifestyle and fitness membership

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