

OpCo Agency Partner Jobs in Dubai | TikTok Careers

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Company: TikTok

Location: , Dubai, United Arab Emirates

Category: other-general

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Job Responsibilities:

Have a consultancy mindset while engaging with Performance, Social and Full-service agency teams across the GCC region.

Facilitate a Top-Down enablement of the agency.

Build on the depth of business by activating dormant accounts.

Forecasting to a high level of accuracy on the business on an account level.

Job Requirements:

A minimum of 5 years working with OpCo agencies or digital sales house, and a keen understanding of independent agencies.

BA/BS degree in marketing, advertising, technology or media field

A proven track record of leading and winning business.

The ability to independently manage a book of business.

#J-18808-Ljbffr

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