

Ophthalmology Sales and Application Specialist Jobs In Sharjah | Michael Page

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Location: Sharjah

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About the job

Develop and implement sales strategies to meet sales targets.

Build and maintain strong relationships with clients and customers.

Conduct product demonstrations, presentations and application training to potential customers.

Keep up-to-date with industry trends, developments and new products in the market.

Identify and pursue new business opportunities and leads.

Provide excellent customer service and support to existing clients.

Work collaboratively with other departments, including marketing and operations, to ensure customer satisfaction.

Manage and update customer database with accurate and current information.

Requirement

Proven track record in sales and application training in the ophthalmology product line and projects with ophthalmology.

Strong customer database in UAE.

Excellent communication and interpersonal skills.

Ability to work independently and as part of a team.

Self-motivated and goal-oriented.

Ability to understand and explain technical information to customers.

Bachelor's degree in Business Administration or related field.

Arabic is preferred.

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