

United Arab Emirates Jobs Expertini®

Outbound Sales Executive

[Apply Now](#)

Company: Odoo S.A

Location: dubai

Category: other-general

5th Floor, Building A1, Business Park, Dubai, United Arab Emirates Do you love to talk to people, share ideas, and close deals? Are you an outgoing, adventurous, and goal-driven person? Then we want you to join our team at Odoo Dubai! Odoo is a rapidly growing software company revolutionizing business management with a suite of innovative solutions. We're seeking Outbound Account Executives to drive growth through proactive outreach and client engagement. Your role will be a mix of networking, qualifying, pitching, and problem-solving, as you build lasting relationships with businesses from different industries and leverage your natural charm and charisma to win them over.

Responsibilities

- Develop relationships and build trust with clients
- Lead the entire sales cycle
- Attend networking events, conferences, and trade shows to build your professional network
- Collaborate with marketing and product teams to drive growth and revenue
- Develop relationships and build trust with clients
- Understand client needs and provide tailored solutions to help them grow their businesses

Requirements

- Cold calling experience
- Proven outbound sales experience and leading full sales cycle
- 1-5 years of B2B sales experience
- Strong English/Arabic communication and negotiation skills
- Self-motivated and adaptable
- A passion for sales and a drive to exceed targets
- Competitive salary with uncapped commission
- Comprehensive training and growth opportunities
- Opportunities for growth and career advancement

Positive, collaborative work environment

The chance to work with a cutting-edge product that is revolutionizing the world of business management!

What We Offer

- A full-time position
- Attractive salary package
- End-of-year celebrations, several team buildings!
- Trainings
- Weekly training workshops. Career opportunities in a new growing

office.Sport ActivityPlay any sport with colleagues,the bill is covered.Eat & DrinkLunch, Fruit, coffee andsnacks provided.

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. [Outbound Sales Executive Tunisiajobs Jobs dubaTunisiajobs ↗](#)
2. [Outbound Sales Executive Searchcanadajobs Jobs dubaSearchcanadajobs ↗](#)
3. [Outbound Sales Executive SearchaustralianjobsJobs dubaSearchaustralianjobs↗](#)
4. [Outbound Sales Executive ReactjobsnearmeJobs dubaReactjobsnearme↗](#)
5. [Outbound Sales Executive Christmasjobs Jobs dubaChristmasjobs ↗](#)
6. [Outbound Sales Executive Lahorejobs Jobs dubaLahorejobs ↗](#)
7. [Outbound Sales Executive Bangladeshjobs Jobs dubaBangladeshjobs ↗](#)
8. [Outbound Sales Executive BeauticianjobsJobs dubaBeauticianjobs↗](#)
9. [Outbound Sales Executive KuwaitjobstodayJobs dubaKuwaitjobstoday ↗](#)
10. [Outbound Sales ExecutiveJobsinaustria Jobs dubaiJobsinaustria ↗](#)
11. [Outbound Sales ExecutiveEgyptjobs Jobs dubaEgyptjobs ↗](#)
12. [Outbound Sales ExecutiveSearcheruropeanjobs Jobs dubaSearcheruropeanjobs ↗](#)
13. [Outbound Sales ExecutiveAstronomyjobs Jobs dubaiAstronomyjobs ↗](#)
14. [Outbound Sales ExecutiveAustinjobsJobs dubaiAustinjobs↗](#)
15. [Outbound Sales ExecutiveWarehousejobsnearme Jobs dubai Warehousejobsnearme ↗](#)
16. [Outbound Sales ExecutiveMaxillofacialjobs Jobs dubaMaxillofacialjobs ↗](#)
17. [Outbound Sales ExecutivePsychologistjobsJobs dubaPsychologistjobs↗](#)
18. [Outbound Sales ExecutiveLogisticsjobs Jobs dubaLogisticsjobs ↗](#)
19. [Outbound sales executive Jobs Dubai ↗](#)
20. [AMP Version of Outbound sales executive ↗](#)
21. [Outbound sales executive Dubai Jobs ↗](#)
22. [Outbound sales executive Jobs Dubai ↗](#)

23. **Outbound sales executive Job Search** ↗

24. **Outbound sales executive Search** ↗

25. **Outbound sales executive Find Jobs** ↗

Source: <https://ae.expertini.com/jobs/job/outbound-sales-executive-dubai-odoo-s-a-1968-27264/>

Generated on: 2024-04-28 by Expertini.Com