

## Outdoor Sales Executive

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Company: Cartlow

Location: dubai

Category: other-general

The job posting is outdated and position may be filledCartlow is looking to hire an experienced, client-oriented outdoor sales executive to approach traders, dealers, resellers to achieve sales targets. The outdoor sales executive s responsibilities include cross-selling and up-selling our products, receiving client s requests and assist to fulfill their inquiries, as well as maintaining an accurate record of all contact s history. You should also be able to liaise with the appropriate departments to resolve client complaints.Able to initiate and conduct a demo session for the clients through, face to face, video and voice calls in both Arabic and English languagesTo be successful as an outdoor sales executive, you should be persuasive and able to work in a high-pressure environment. Ultimately, a top-performing outdoor sales executive should be able to follow sales scripts as well as demonstrate exceptional communication, negotiation, and following-up skills.#Outdoor Sales Executive Responsibilities:Visit existing and potential clients to purchase company products and services.Develop and maintain relationships with existing clients.Follow industry trends to identify new opportunities for potential deals.Prepare and negotiate quotations to interested potential clients.Ability to generate referrals.Approach different segments / corporates in order to enhance and maximize profitability.Processing all client s purchases accordingly.Managing client s accounts to ensure that clients remain satisfied.Developing in-depth knowledge of customer products and services to make suitable recommendations based on customers needs and preferences.meet or exceed daily and monthly targets.Requirements Native Arabic speaker, acceptable level of English language.Bachelors or associates degree in related field.Provide proof of recent outdoor sales

achievements. Proficiency in all Microsoft Office applications. The ability to follow scripts. Strong negotiation and consultative sales skills. Excellent organizational and problem-solving skills. Effective communication skills. Exceptional customer service skills. Native Arabic speaker, acceptable level of English language. Bachelor's or associate's degree in related field. Provide proof of recent outdoor sales achievements. Proficiency in all Microsoft Office applications. The ability to follow scripts. Strong negotiation and consultative sales skills. Excellent organizational and problem-solving skills. Effective communication skills. Exceptional customer service skills. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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