

Outdoor Sales Representative Jobs In Dubai | RTK Group

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Company: RTK Group

Location: dubai

Category: other-general

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Job Description

Work with a pleasant outlook and use appropriate communication channels to connect with existing clients.

Present reports of potential prospects to the management for aiding critical business decisions.

Ensure achievement of all sales target and analyses all company objectives.

Study existing and potential sales prospects through periodic maintenance of meticulously crafted reports and datasheets.

Boost company reputation by approaching existing and potential prospects in-person and on a remote basis.

Leveraging different promotional modes like traditional marketing, social media, email marketing, etc., to advertise the company's products.

Skills

In-depth knowledge to convert leads into a final customer, thereby contributing to the company revenue.

Proven track record of maintaining professional ethics through the portrayal of exemplary soft skills.

Ability to implement the 'customer first' approach by providing a personalized and convenient sales pitch.

Ability to prioritize targets as per the requirements set forth by the company.

Apt in dealing with clients and engagingly presenting product data for potential leads.

Strong negotiation skills.

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