

## Outdoor sales woman Jobs In Dubai | Beu Bella Cosmetics Trading LLC

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Company: Beu Bella Cosmetics Trading LLC

Location: Dubai

Category: sales-and-related

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Beu Bella Cosmetics Trading LLC was established in February 2020 by Mr. Chady Karkafy, with extensive experience in global distribution and the hair care industry. Our company partners with renowned professional manufacturers to provide unique and unprecedented products that are accessible to all consumers regardless of hair condition or type.

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Responsibilities

This is a full-time on-site role for an Outdoor Sales Representative located in Dubai, UAE. As the Outdoor Sales Representative, you will be responsible for identifying and acquiring new clients while maintaining existing relationships. You will organize sales visits, demonstrate/present products, and negotiate contracts with potential clients. You will analyze data to determine sales targets and develop strategies to achieve them. You will also collaborate with the sales team to develop efficient sales techniques and approaches to drive productivity.

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Requirement

Proven experience as an Outdoor Sales Representative or relevant role preferably in the cosmetics or FMCG industry

Excellent communication, negotiation, and interpersonal skills

Ability to build productive relationships, maintain a positive attitude, and work well within a team

Excellent time management, organizational, and multitasking skills with the ability to prioritize tasks effectively

Ability to gather and analyze data and develop strategies to accomplish sales goals

Fluent in English and Arabic, proficiency in other languages is a plus

Bachelor's degree in business administration, marketing, or related field

Valid driver's license and ability to travel as needed

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