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Outdoor Salesman

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Company: Hakim Egypt

Location: dubai

Category: other-general

Building and sustaining long-lasting relationships with new and existing customers based within an assigned sales territory. Traveling within an assigned sales territory to conduct face-to-face meetings with existing and potential customers. Continually meeting or exceeding sales targets by selling company products to new and existing customers. Developing and implementing an effective sales strategy to drive sales. Maintaining an accurate record of all leads, customer accounts, and sales. Collaborating with the marketing department to expand brand presence through the creation of suitable marketing materials. Researching competitors' products and pricing as well as market conditions. Keeping abreast of the latest industry developments by attending meetings, training workshops, and industry events. Strategically negotiating with potential and existing customers to close sales. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are

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