

United Arab Emirates Jobs Expertini®

Outside Sales Representative

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Company: MVP APPLIANCES

Location: Dubai

Category: healthcare-practitioners-and-technical

Are you a dynamic and motivated individual with a passion for sales MVP APPLIANCES is seeking a talented *Outside Sales Representative* if you are driven, customer-focused, and enjoy building lasting relationships, we want to hear from you!

Responsibilities:

- Identify and develop new business opportunities in the designated territory.
- Build and maintain strong relationships with existing and potential clients. Visit clients according to the weekly schedule.
- Conduct product presentations and demonstrations to showcase the value of our offerings.
- Meet and exceed sales targets through effective prospecting, lead generation, and closing deals.
- Follow up on payments; payment collection.
- Collaborate with the internal team to ensure seamless customer onboarding and satisfaction.
- Stay informed about industry trends, market conditions, and competitor activities.

Qualifications:

- **Bilingual, English and Malayalam are a must**
- Proven experience in outside sales, preferably in Kitchen Appliances.
- Excellent communication and interpersonal skills.
- Self-motivated with a strong ability to work independently.
- Demonstrated ability to meet and exceed sales targets.
- Strong negotiation and closing skills.

Valid UAE driver's license.

- High school diploma or equivalent; additional education in sales or related field is a plus.

Benefits:

Competitive base salary with a commission structure.

Health insurance.

Ongoing training and professional development opportunities.

MVP APPLIANCES is an equal-opportunity employer and encourages candidates from all backgrounds to apply. We thank all applicants for their interest; however, only those selected for an interview will be contacted.

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