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Park Hyatt Dubai Jobs | Sales Manager Job Opportunities in UAE

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Company: Hyatt Hotels

Location: dubai

Category: other-general

Hyatt Careers is Looking to Hire Following Staff – Park Hyatt Dubai Jobs | Sales Manager Job Opportunities in UAE

AboutHyatt Hotels

Hyatt Hotels Corporation, commonly known as Hyatt Hotels & Resorts, is an American multinational hospitality company headquartered in the Riverside Plaza area of Chicago that manages and franchises luxury and business hotels, resorts, and vacation properties

Job Description

Sales managers are responsible for leading sales teams to reach sales targets. Sales managers are primarily tasked with hiring and training team members, setting quotas, evaluating and adjusting performance, and developing processes that drive sales. Sales managers are oftentimes expected to travel.

Job Responsibilities

You will be responsible to assist with the efficient running of the department in line with Hyatt International's Corporate Strategies and brand standards, whilst meeting employee, guest and owner expectations.

The Sales Manager is responsible to act as a sales specialist and be responsible to ensure the related revenue is maximized in the most profitable way in line with the agreed targets. Throughout the day, sales managers are responsible for a variety of tasks.

Job Requirements

Ideally with a relevant degree or diploma in Hospitality or Tourism management.

Minimum 2 years work experience as Sales Manager or Sales Executive.

Good problem solving, administrative and interpersonal skills are a must.

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