

## Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon

[Apply Now](#)

Company: Amazon

Location: dubai

Category: other-general

1- Partner Sales Manager GSI – EEM

Job: Full Time

Location: Dubai, UAE

Job Responsibilities:

Manage a partner sales target delivered through a defined set of GSIs in EEM.

Work cross functionally and collaborates with sales, marketing, services, and training/enablement leadership teams to build a fully integrated GSI partner ecosystem

Engage a team of enterprise partner success managers as well as partner solution architects that are responsible for the overall success of the AWS partners selling with the AWS field teams.

Represent AWS as the Leader of GSIs in EEM participate in industry and partner events to deliver thought leadership on how AWS enables customer value

Job Requirements:

Significant GSI experience in sales/channel/business development

Experience building and leading teams and in direct and matrix operating structures

Demonstrated success in shaping and executing large complex deals with partners

Prior experience managing the performance metrics and channel sales best practices for team members

#J-18808-Ljbffr

Apply Now

### Cross References and Citations:

1. Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Manufacturingjobsnearme Jobs dubaManufacturingjobsnearme ↗
2. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonJobslibrary Jobs dubai Jobslibrary ↗
3. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonNzjobs Jobs dubaNzjobs ↗
4. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonTherecruiterjobs Jobs dubai Therecruiterjobs ↗
5. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonMechanicaljobs Jobs dubai Mechanicaljobs ↗
6. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonAstronomyjobs Jobs dubai Astronomyjobs ↗
7. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonMedicalassistantjobs Jobs dubaMedicalassistantjobs ↗
8. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonNetworkengineerjobs Jobs dubaNetworkengineerjobs ↗
9. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonRadiologistjobs Jobs dubai Radiologistjobs ↗
10. Partner Sales Manager GSI – EEM Jobs in Dubai | AmazonGuatemalajobsJobs dubai Guatemalajobs ↗
11. Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Jobsinsaudiarabia Jobs dubai Jobsinsaudiarabia ↗
12. Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Latinamericajobscentral Jobs dubaLatinamericajobscentral ↗

13. **Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Politicaljobs Jobs dubai Politicaljobs ↗**
14. **Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Studyjobs Jobs dubai Studyjobs ↗**
15. **Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Canadajobsearch Jobs dubai Canadajobsearch ↗**
16. **Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Cardiologistjobs Jobs dubai Cardiologistjobs ↗**
17. **Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon NgojobsJobs dubai Ngojobs↗**
18. **Partner Sales Manager GSI – EEM Jobs in Dubai | Amazon Unitedkingdomjobs Jobs dubai Unitedkingdomjobs ↗**
19. **Partner sales manager gsi – eem jobs in dubai | amazon Jobs Dubai ↗**
20. **AMP Version of Partner sales manager gsi – eem jobs in dubai | amazon ↗**
21. **Partner sales manager gsi – eem jobs in dubai | amazon Dubai Jobs ↗**
22. **Partner sales manager gsi – eem jobs in dubai | amazon Jobs Dubai ↗**
23. **Partner sales manager gsi – eem jobs in dubai | amazon Job Search ↗**
24. **Partner sales manager gsi – eem jobs in dubai | amazon Search ↗**
25. **Partner sales manager gsi – eem jobs in dubai | amazon Find Jobs ↗**

Source:<https://ae.expertini.com/jobs/job/partner-sales-manager-gsi-eem-jobs-in-dubai-am-dubai-amazon-1968-29306/>

Generated on: 2024-05-05 by [Expertini.Com](https://expertini.com)