

Partnerships and Investments Manager

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Company: Animoca Brands

Location: dubai

Category: other-general

Animoca Brands, a Deloitte Tech Fast winner and ranked in the Financial Times list of High Growth Companies Asia-Pacific 2021, is a leader in digital entertainment, blockchain, and gamification that is working to advance digital property rights. It develops and publishes a broad portfolio of products including the REVV token and SAND token; original games including The Sandbox, Crazy Kings, and Crazy Defense Heroes; and products utilizing popular intellectual properties including Disney, WWE, Snoop Dogg, The Walking Dead, Power Rangers, MotoGP™, and Formula E. The company has multiple subsidiaries, including The Sandbox, Blowfish Studios, Quidd, GAMEE, nWay, Pixowl, Forj, Lympo, Grease Monkey Games, and Eden Games. Animoca Brands has a growing portfolio of more than 200 investments in NFT-related companies and decentralized projects that are contributing to building the open metaverse, including Axie Infinity, OpenSea, Dapper Labs (NBA Top Shot), Yield Guild Games, Harmony, Alien Worlds, Star Atlas, and others. For more information visit www.animocabrands.com or follow on Twitter or

Facebook. Responsibilities: ● Providing support to the business with strategic advice and execution in relation to capital market initiatives undertaken by the parent company and its subsidiaries working closely with senior leaders in the organization. ● Supporting Investor Relations activities to organize investor events ● Responsible for preparing investor pitch decks and other reports ● Explore, negotiate, and liaise with potential investors and actively providing market updates and performance ● Assist in capital raising activities for new projects ● Providing pricing analysis and help negotiate business terms with potential funding partners ● Coordinating between stakeholders to ensure contractual requirements are

met● Directly working with the VP of capital markets to identify and work on new growthopportunities in the gaming, blockchain and vc-backed early-stage investmentindustries● Advisory Services including M&A, restructuring and strategic advisory assignmentsRequirements / Skill Sets:● At least 5-7 years solid experience within capital markets, investment with CorporateDevelopment Background● Bachelor degree or above / holder of professional qualification equivalent in Finance● Comprehensive understanding of financial modelling techniques is required.● Proven exposure to equity Safe / Safe Deal flow experiences● Good understanding and interest in Blockchain / Crypto / Web3 industry is preferred.THE PERKS- Dynamic and Multi-cultural work environment (15 nationalities and counting!)- Token and NFT incentive schemes provided by Animoca Brands- Flat company structure: your ideas get heard by the right people very quickly- Casual work attire- Opportunity to get involved in working with various subsidiary brands- Benefits (Medical / Life / Transportation Allowances)Personal Information Collection Statement:Personal data provided by the Job Applicant will be used strictly in accordance with the Employer's Personal Data Policies, a copy of which will be provided immediately upon his/her request. All classified data will be treated confidentially within the Human Resources & Administration Department. Personal data of unsuccessful applicants may be retained for a period of up to 3 months.

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