United Arab Emirates Jobs Expertini®

Partnerships and Sponsorships Jobs In Dubai | Art Dubai

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Company: Art Dubai Location: dubai Category: other-general

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About the job

This role is responsible for recruiting new sponsors and partners for Art Dubai, bringing in associated revenue and managing the relationship with new sponsors.

Requirements

Business development skills Ability to produce coherent and engaging presentations for premium sponsorships Strong networking and relationship building skills Understanding sponsorship demands in the luxury market Ability to think creatively and strategically Ability to work, write and execute under pressure; manage and prioritize multiple tasks while sticking to deadlines.

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