United Arab Emirates Jobs Expertini®

Partnerships and Sponsorships Jobs In Dubai | Art Dubai

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Company: Art Dubai

Location: Dubai

Category: other-general

Partnerships and Sponsorships Jobs In Dubai | Art Dubai

About the job

This role is responsible for recruiting new sponsors and partners for Art Dubai, bringing in associated revenue and managing the relationship with new sponsors.

Requirements

Business development skills

Ability to produce coherent and engaging presentations for premium sponsorships

Strong networking and relationship building skills

Understanding sponsorship demands in the luxury market

Ability to think creatively and strategically

Ability to work, write and execute under pressure; manage and prioritize multiple tasks while sticking to deadlines.

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