

Partnerships Manager Jobs In Dubai | Nas Daily Studios

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Company: Nas Daily Studios

Location: Dubai

Category: other-general

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Nas Studios is a media company based in Dubai and Singapore that strives to produce compelling videos that are not corporate, slow, or boring. We want to help our clients tell their stories in our unique way because storytelling is in our DNA. With the mission “people first, products second,” Nas Studios aims to create videos that are engaging, inspiring, and impactful, so that we can help our clients reach audiences they couldn’t reach before — all with the help of a stellar team and strategy.

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Responsibilities

Research on potential new partnerships with minimal supervision

Proactive partnership acquisition, including initial contact, presentations, and negotiations with potential partners

Key account management of existing partners

Proactive support for partners in activating partnership rights and benefits

Create, initiate and support new concepts and projects with partners

Collaborate with the Nas Summit team on all matters linking with partnership

Collaborate with Non-Governmental Organizations (NGOs), international agencies, and other stakeholders on all partnership related matters

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Requirement

We are a remote-first company with offices in Dubai and Singapore.

We are a diverse bunch of over fifteen different nationalities from all over the world.

There's a high chance your current job is boring and that's why you are looking for something new. We are not boring and we are far from corporate.

You thrive in a fast-paced and fun environment.

You enjoy working in a place where you can have your opinions and push boundaries.

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