

Perfumes Consultant II Jobs in UAE | Chalhoub Careers

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Company: Chalhoub Group

Location: dubai

Category: other-general

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Description:

At Chalhoub we share leading brands with the world. Working as a Perfumes Consultant you

will be responsible for achieving optimum sales and targets by ensuring a high level of customer service and professional standards. You will also be responsible for giving perfume advice to your clients and guiding them through perfume and allergy routines with suitable products.

Job Responsibilities:

You will build and maintain customer relationships in order to build strong loyalty

Address customers' queries about products, prices, availability, product uses, and services

Communicate with customers to assess their needs, provide assistance in satisfying those needs and meeting or surpassing customers' expectations

Advise customers on product ranges best suited to their needs

Demonstrate usage and benefits of various Brands and products

Handle new launches, promotion of products and visual merchandising

Ensure stock receipt as per set procedures

Maintain cleanliness in area of responsibility

Follow all company procedures in ordering, cash handling and other common practices

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