

## Perfumes Consultant Jobs In Ajman | Chalhoub Group

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Company: Chalhoub Group

Location: Ajman

Category: other-general

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#### About the job

For over six decades, Chalhoub Group has been a partner and creator of luxury experiences in the Middle East. The Group, in its endeavor to excel as a hybrid retailer, has reinforced its distribution and marketing services with a portfolio of eight owned brands and over 300 international brands in the luxury, beauty, fashion, and art de vivre categories. More recently, the Group expanded its expertise into new categories of luxury watches, jewelry, and eyewear.

#### Requirement

##### Drive the business:

Represent the brand by communicating its values and philosophy through all activities and interactions with customers and other team members

Generate sales, while achieving line and sales targets, using fragrance and ensure all sales and operational policies are followed.

Maintain a solid and accurate customer database to build strong relationship with customers and create future potential selling opportunities

Promote the Group's loyalty program (MUSE) and increase enrollment rate and new customer acquisition

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