

## Perfumes Consultant – Thameen Dubai Mall Jobs

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Company: Chalhoub Group

Location: dubai

Category: other-general

Perfumes Consultant – Thameen Dubai Mall Jobs

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Description:

Our Perfumes Consultant is responsible for achieving optimum sales and targets by ensuring a high level of customer service and professional standards and is responsible for giving perfume advice to their clients and guiding them through perfumes and allergies routines with suitable products.

Job Responsibilities:

Represent the brand by communicating its values and philosophy through all activities and interactions with customers and other team members

Generate sales, while achieving line and sales targets, using fragrance and ensure all sales and operational policies are followed.

Maintain a solid and accurate customer database to build strong relationship with customers and create future potential selling opportunities

Demonstrate usage and benefits of various brands and products in alignment with the retail policies.

Use clienteling techniques and tools to virtually connect with customers, build one-on-one relationships based on trust to drive loyalty. (Such techniques and tools include messaging, (virtual) shopping appointments, etc.)

## Job Requirements:

Minimum 2 years' experience in the beauty industry

Russian speaking female, experienced in the fragrance field

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