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Personal Banking Relationship Manager

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Company: Emirates NBD Dubai

Location: dubai

Category: other-general

-Sell and cross sell bank products and services to clients to achieve business targets. Open new channels to acquire new clients. - Establish and develop relationships with branch
clients to introduce the bank's services in view of client needs and prepare call for potential
and existing clients in view of the bank policies and standards. -Handle and resolve
customer queries in a timely manner. Ensure adherence to branch and regulator policies,
recommendations and CBE regulations -Minimum banking experience from 3 - 5 years
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