

Personal Finance Executive Jobs In Dubai | Tanfeeth

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Company: Tanfeeth

Location: dubai

Category: other-general

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About the job Arabic and Non Arabic speakers based in UAE with experience in selling Personal Finance products in an Islamic Banking setting.

At least 1 year of experience in personal finance sales in a banking sector in UAE.

Should be currently in a personal finance sales role in a bank.

Good knowledge of the UAE market, existing policies and existing customers based on quality service.

Build and leverage key business relationships to maximize market share and achieve sales through the Personal Finance product as well as cross selling of other Emirates Islamic products. Requirement Explore New markets and customers within the assigned territory to enhance sales volumes.

Create and build customer awareness on new products through mailers, personal visits to prospect business.

Achieve cross selling targets of non assigned products and services to contribute to revenues and market presence.

Excellent communication skills, result oriented, good public relations and analytical thinking

At least 1 year of experience in personal finance sales in a banking sector in UAE, preferably Islamic Bank.

Minimum requirement is University Graduation#J-18808-Ljbfrr

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