

Pre-Sales Engineer Jobs In Dubai | Qureos

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Company: Qureos

Location: dubai

Category: other-general

Pre-Sales Engineer Jobs In Dubai | Qureos

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UAE) Employment Type: Full-time Reporting Location: Dubai, UAE Salary Range: Not specified Description: Qureos is looking to hire an experienced Pre-Sales Engineer who is good in understanding customer challenges and be able to propose the right solutions as per customer needs and gaps. Responsibilities:

Work with CIO/CISO of any Corporate entity to pitch across modern day Cyber Security Threats and Challenges, to identify their Gaps, Vulnerabilities, Pain points and Needs

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Responsibilities

Propose the right Solution and Best-fit BOM as per customer challenges

Generate Business leads by winning customer trust and confidence

Manage and set-up PoC/PoV of focused solutions, even by engaging the concerned vendors

Regular engagement and Healthy working relationship with relevant OEMs and Distributors

Help internal teams in Proposals, Presentations & RFP etc Skill Requirements:

Solid knowledge of different solutions backed by relevant Certifications

Certified Ethical Hacker (CEH)

Microsoft 365 Certified: Security Administrator Associate

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Requirement

CCNA Security

CCNP Security

CCIE

Fortinet NSE 4

Fortinet NSE 6

InsightVM Certified Administrator

F5 Certified! Technology Specialist, BIG-IP ASM certification

Other Certifications – if any

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