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Presales Engineer – ELV Jobs in Dubai | GNG Careers

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Description:

G4S is currently looking for a Presales Engineer for our Electronic Security Solutions Division.

Reporting to the Presales Manager, the successful candidate will be responsible for managing the preparation of techno-commercial offers and complete submissions within the time frame as per the requirement of advance and legacy security systems products, solutions and technologies, including video Surveillance, access control, intrusion detection, intercom, hostile vehicle mitigation, perimeter protection, PSIM, ANPR, Video Analytics and the like

Job Responsibilities:

Work efficiently in a demanding, multicultural, multitasking environment with changing priorities and challenging deadlines

Will be responsible for conducting site surveys, developing conceptual, preliminary and detailed design for complex, integrated security systems and must take into account functionality, interoperability and interfaces both within the system and to outside systems Support the Sales Team by technically qualifying opportunities and making recommendations on solution feasibility, quantifying risks and authoring technical bid content Interact with the customers and consultants to understand the requirements Interact with suppliers/OEM for pricing and technical input Must be able to work on tender documents (pre-tender and post tender activities), prepare BOQ, technical and commercial proposals

Job Requirements:

Engineering degree holder in Electrical, Electronics or any equivalent field.

Minimum of 5 years experience in Pre-Sales/Bid/Design of Low Current, Security Systems and Networking

Possess comprehensive knowledge of Security Systems like Video Surveillance, Access Control, Intrusion Detection, Intercom, Hostile Vehicle Mitigation, Perimeter Protection, PSIM, ANPR, Video Analytics, etc

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