Presales Solutions Engineer

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Company: Black Box

Location: dubai

Category: other-general

Education Requirements:Bachelor's Degree in Information Technology or related, preferred. Experience Requirements:5-7 + years of relevant experience. Product-specific design experience Experience with manufacturer design and reporting tools 3-5 years or more of sales engineering experience, with a track record of successful customer interactions Other Qualifications, Skills & Certifications: Comprehensive knowledge of any of the following: NEC Studio Avaya A1S Cisco CCW Mitel CPQ Advanced understanding of TCP/IP/LAN/WAN Protocols preferred; entry level understanding required. NEC, Mitel, Cisco, Avaya, Unify or other UC platform Technical Sales Certifications are highly desired Competencies: Excellent oral and written English skills Ability to prioritize tasks based on urgency and scope. Ability to listen to and understand client requirements and individual preferences with a successful track record of developing creative and innovative solutions. Demonstrated ability to continuously expand and leverage knowledge of technology, market, and industry trends with success in identifying, recommending, and implementing best practices and methodologies. Strong organizational and time management skills to set priorities and handle multiple tasks efficiently to meet client needs.

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