

Presales Specialist Jobs In Dubai | Insight Accountants

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Company: Insight Accountants

Location: dubai

Category: other-general

Presales Specialist Jobs In Dubai | Insight Accountants Job Description Seeking freelancers for Pre-Sales activities in Professional Services!

Are you a highly motivated and proactive freelancer with a passion for pre-sales and professional services? We have an exciting opportunity for you.

Team Insight is a provider of business solutions aimed at generating huge cost savings via process & transaction structuring. We are a dynamic and innovative team, dedicated to delivering top-notch solutions to our clients.

Opportunity

We are looking to expand our pre-sales efforts and are seeking talented freelancers to join us on a highly variable model. As a freelancer, you will play a pivotal role in generating leads, identifying potential clients, and driving business growth.

Responsibilities Conduct market research to identify potential leads and target industries

Initiate outreach to prospects via email, phone calls and other communication channels

Showcase our professional services and tailor offerings to meet client needs

Nurture relationships with potential clients and convert leads into qualified opportunities

Collaborate with our team **Skills**

Responsibilities

Conduct market research to identify potential leads and target industries

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Collaborate with our team

Requirements Proven experience in pre-sales activities or business development in

Professional Services

Excellent communication and interpersonal skills

Self driven and able to work independently to achieve targets

Familiarity with Odoo CRM Pay Structure: You will be rewarded with an attractive commission for each successful deal closed. The more clients you bring onboard, the greater your earning potential!

Join Us if you are passionate about pre-sales, eager to work with a forward thinking company and ready to take your freelancing career to new heights, we want to hear from you!

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