

United Arab Emirates Jobs Expertini®

Pricing Executive Jobs In Abu Dhabi | Talent Pal

[Apply Now](#)

Company: Talent Pal

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: other-general

Pricing Executive Jobs In Abu Dhabi | Talent Pal

About the job

Employment: Full Time Pricing Executive – Freight Forwarding

Required Skills and Competencies:

Clear understanding of multiple modes and services within the transportation/logistics industry.

Prior experience in domestic and/or international freight forwarding pricing/quoting.

Experience in negotiating rates with all transportation modes.

Friendly and professional customer service skills, including the ability to recognize the importance of good vendor relations.

Strategic understanding, Teamwork, Analytical, Interpersonal Communication, Time Management, Organizing, FRESA software, MS office.

In addition to English, ability to converse in one of these languages is preferred – Hindi or Arabic.

Key Responsibilities:

Direct negotiation with vendors to secure the best rates/service, including reaching out for spot and promo rates.

Develop pricing strategies and monitor execution to meet the needs of our clients.

Prepare quotes for diverse customer. Monitor and issue quotes in accordance with each customer deadline.

Developing a strong relationship with customers through consistent communication, asking for more opportunities, and sharing industry knowledge.

Active communication with inside and outside sales and operations to ensure proper routings, tariffs and margins are used and to provide and receive feedback.

Establish and maintain positive relationships with vendors, carriers, agents, and customers.

Qualifications:

Bachelor's degree in Logistics, Operations Management or business related.

Pricing Executive in UAE or GCC with Shipping/Freight Forwarding Company: 3-5 years (preferred)

Should have knowledge and experience in MS Office. Preferably with Logistics Management software experience.

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Pricing Executive Jobs In Abu Dhabi | Talent Pal ContractjobsJobs , Abu Dhabi Emirate, United Arab EmiratesContractjobs ↗

2. Pricing Executive Jobs In Abu Dhabi | Talent Pal Educareer Jobs , Abu Dhabi Emirate, United Arab EmiratesEducareer ↗

3. Pricing Executive Jobs In Abu Dhabi | Talent Pal Androidjobs Jobs , Abu Dhabi Emirate, United Arab EmiratesAndroidjobs ↗

4. Pricing Executive Jobs In Abu Dhabi | Talent Pal Indonesiajobs Jobs , Abu Dhabi Emirate, United Arab EmiratesIndonesiajobs ↗

5. Pricing Executive Jobs In Abu Dhabi | Talent Pal RiskmanagementjobsJobs , Abu Dhabi Emirate, United Arab EmiratesRiskmanagementjobs ↗
6. Pricing Executive Jobs In Abu Dhabi | Talent Pal Unitedkingdomjobs Jobs , Abu Dhabi Emirate, United Arab EmiratesUnitedkingdomjobs ↗
7. Pricing Executive Jobs In Abu Dhabi | Talent Pal ArtjobsnearmeJobs , Abu Dhabi Emirate, United Arab EmiratesArtjobsnearme ↗
8. Pricing Executive Jobs In Abu Dhabi | Talent Pal Digitaljobsnearme Jobs , Abu Dhabi Emirate, United Arab EmiratesDigitaljobsnearme ↗
9. Pricing Executive Jobs In Abu Dhabi | Talent Pal SchoolcounselorjobsJobs , Abu Dhabi Emirate, United Arab EmiratesSchoolcounselorjobs ↗
10. Pricing Executive Jobs In Abu Dhabi | Talent PaSearchnzjobs Jobs , Abu Dhabi Emirate, United Arab EmiratesSearchnzjobs ↗
11. Pricing Executive Jobs In Abu Dhabi | Talent PaOslojobsJobs , Abu Dhabi Emirate, United Arab EmiratesOslojobs ↗
12. Pricing Executive Jobs In Abu Dhabi | Talent PaUsajobsfinder Jobs , Abu Dhabi Emirate, United Arab EmiratesUsajobsfinder ↗
13. Pricing Executive Jobs In Abu Dhabi | Talent PaGardeningjobsJobs , Abu Dhabi Emirate, United Arab EmiratesGardeningjobs ↗
14. Pricing Executive Jobs In Abu Dhabi | Talent PaNightshiftjobs Jobs , Abu Dhabi Emirate, United Arab EmiratesNightshiftjobs ↗
15. Pricing Executive Jobs In Abu Dhabi | Talent PalThejobsearch Jobs , Abu Dhabi Emirate, United Arab EmiratesThejobsearch ↗
16. Pricing Executive Jobs In Abu Dhabi | Talent PaMumbaijobs Jobs , Abu Dhabi Emirate, United Arab EmiratesMumbaijobs ↗
17. Pricing Executive Jobs In Abu Dhabi | Talent PalTherapistjobs Jobs , Abu Dhabi Emirate, United Arab EmiratesTherapistjobs ↗
18. Pricing Executive Jobs In Abu Dhabi | Talent PaNgojobsJobs , Abu Dhabi Emirate, United Arab EmiratesNgojobs ↗
19. Pricing executive jobs in abu dhabi | talent pal Jobs , abu dhabi emirate, united arab emirates ↗
20. AMP Version of Pricing executive jobs in abu dhabi | talent pal ↗
21. Pricing executive jobs in abu dhabi | talent pal , abu dhabi emirate, united arab emirates Jobs ↗

22. Pricing executive jobs in abu dhabi | talent pal Jobs, abu dhabi emirate, united arab emirates ↗

23. Pricing executive jobs in abu dhabi | talent pal Job Search ↗

24. Pricing executive jobs in abu dhabi | talent pal Search ↗

25. Pricing executive jobs in abu dhabi | talent pal Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/pricing-executive-jobs-in-abu-dhabi-talent-pal--abu-dhabi-emirate--talent-pal-411-949075/>

Generated on: 2024-04-29 by Expertini.Com