

# United Arab Emirates Jobs Expertini®

## Principal - Portfolio Strategy amp Operations

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Company: Recruitment Room

Location: dubai

Category: other-general

What we are looking for  
In this role you will be in charge of supporting our existing and future portfolio companies with strategic partnerships equity story building and network strengthening with key potential acquirers. You will also work very closely with our founders to help them prepare for critical stages of their journey (fundraising M&A ) and be responsible for enabling us to build liquidity optionality in Africa.  
What does the job involve  
Build and execute exit plans for our portfolio to optimize the funds returns.  
Develop transformative partnerships for our portfolio with key industry players  
Create a strong network of potential strategic financial partners (leading industry players large tech and corporate players investors bankers ) across the world  
Follow coordinate or lead portfolio fundraising efforts to make it as smooth as possible and optimize outcomes for all stakeholders  
Identify and evaluate acquisition targets for our portfolio and support them in closing the deals.  
Qualifications  
7-10 years of professional experience  
A Strong longterm commitment to Africa  
Ideal previous experience in large leading tech players M&A and startup leadership positions  
Proven interest in tech entrepreneurship and experience in working with early stage tech companies.  
Strong knowledge of local markets and tech ecosystems (ideally worked/lived in Africa)  
Experience in other emerging markets is a plus (SE Asia Latin America China etc.)  
Benefits  
A competitive salary  
Other benefits to be discussed.  
This role is Hybrid in Lagos Nairobi Dubai Dakar Paris or London

#J-18808-Ljbffr

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