

Printing Press Outdoor Sales Executive Jobs In Sharjah | Al Wara Printing Press L.L.C

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Company: Al Wara Printing Press L.L.C

Location: Sharjah

Category: sales-and-related

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Job Description

Printing Press Outdoor Sales Executive

Job Responsibilities

An experienced sales executive from the printing press field with an existing clientele and target market.

Promote and sell our printing services to a variety of industries.

Understand the business model and create opportunities for various types of box printing options and potential clients.

Create and implement a sales strategy.

Meet target sales goals.

Communicate with all current and potential customers on a regular basis, providing solutions as needed, and oversee all sales activity in your assigned sales territory.

Coordinate with other members of the sales team and team leaders as needed to generate sales and provide excellent customer service.

Coordinate with the accounts receivable department to ensure that all invoices are paid in full in a timely manner by your customers.

Coordinate with production department for smooth running of operations and deliverables with quality and timeliness.

Skills

Job Skills & Qualifications

Required:

2-5 years' experience in UAE Printing sales, preferably with a good clientele database

Excellent verbal and written communication skills

Strong salesman skills

Power of persuasion and selling

Hardworking and Motivated

UAE driving license is a must.

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