## **United Arab Emirates Jobs Expertini®**

## Product Executive Jobs In UAE | AI Futtaim Automotive Jobs

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Company: Al Futtaim Location: united arab emirates Category: other-general

Product Executive Jobs In UAE | AI Futtaim Automotive Jobs Job Responsibilities:

Develop operational partnerships with Suppliers and Traders for sourcing AFTERMARKET Tyres. Negotiate and procure Tyres at competitive prices to enhance Gross Margin; agree with Material management right plans to optimise availability Collate competition data and market trends from internal and external sources to influence competitive sourcing and strategic business decisions. Gathers intelligence, current and potential vendors to allow Product Manager strategic and tactical decision making and sourcing of AFTERMARKET Tyres. Collate lost sales data from Business Units / MIS team and analyse to identify products that potentially could increase company revenue.

Job Requirements:

A business or technical degree Expert knowledge of direct experience in aftermarket Tyres sales industry At least 2 years of experience at an Original Equipment supplier or a major AFTERMARKET vendor

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