

United Arab Emirates Jobs Expertini®

Product Manager, Computing Devices, HP PSG - Logicom Distribution - Dubai, UAE

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Company: Logicom Public Ltd

Location: , , United Arab Emirates

Category: other-general

We are seeking a highly motivated and experienced Product Manager to manage our computing devices business unit. The ideal candidate will be responsible for managing the entire product line life cycle from strategic planning to tactical activities.

Duties & Responsibilities

- Managing Vendor relationship across the board.
- Developing and implementing a comprehensive product strategy for laptops, monitors, desktops, and workstations.
- Collaborating with vendors and internal Teams to ensure product availability and competitive pricing.
- Conducting market research to identify trends, customer needs, and new opportunities.
- Working closely with the sales and marketing Teams to develop go-to-market strategies and promotional plans.
- Analyzing sales data to understand product performance and make data-driven decisions.
- Managing inventory levels and supply chain operations to optimize stock availability.
- Providing product training and support to the sales Team.
- Gathering customer feedback and working with the technical Team to enhance product features.

Skills & Qualifications

- Bachelor's degree in business, Marketing, or a related field. Master's in marketing/business will be preferred.
- Minimum of 5 years of product management experience, preferably in the technology or electronics sector.
- Strong understanding of the computing devices market and product lifecycle.
- Excellent communication, negotiation, and presentation skills.
- Proven ability to work cross-functionally and lead projects to successful completion.
- Analytical mindset with a focus on data-driven decision-making.
- Well connected with the partners in UAE & GCC region.

Remuneration

An attractive remuneration package will be offered to the successful candidate according to qualifications and experience. Logicom is committed to provide equal employment

opportunities for all regardless of their race, colour, sex/gender, religion, age, marital status, cultural background, disability, nationality and political opinion. Employees are hired solely based on a specific vacancy's requirements, taking into consideration the qualifications, previous experience and potential of each individual candidate. We reserve the right to remove the announcement from circulation at any point in time when a satisfactory number of applications has been received. Only applicants whose previous experience and qualifications closely match the requirements of the position will be contacted. Country: United Arab Emirates Company: Logicom Distribution Seniority: 5-10 years experience Date: 27/03/2024 Apply First Name * Last Name * Email * CV/Resume * By pressing the Personal Data Protection Consent button below you are providing to Logicom your express consent to the effect that your personal data will be processed by Logicom exclusively for the purposes of this recruitment exercise. Your personal data will be retained by Logicom for the period of six (6) calendar months after the submission of your CV. The Logicom Data Protection Officer (hereinafter mentioned as 'the DPO') is Mr. Georgios Georgiou and his contact details are as follows: e-mail address dataprotection@logicom.net, contact telephone number +357 22551000, contact fax number +357 22514294, and postal address 26 Stasinou Avenue, 2003 Strovolos Cyprus. You may contact, in Greek or English, with the Logicom DPO during the working hours 08:00 until 17:30 from Monday to Friday. You have the right to withdraw your consent at any point in time including the period of six (6) calendar months after the submission of your CV. The withdrawal of your consent shall not affect the lawfulness of your personal data processing based on your consent before its withdrawal. You have the rights to have your personal data inspected, rectified and deleted – erased, at any point in time including the period of six (6) calendar months after the submission of your CV. To that effect you can exercise any of your above – mentioned rights, including that of the withdrawal of your consent, by communicating in writing, in Greek or English, with the Logicom DPO by means of e-mail communication or fax communication using his above – mentioned contact details. Please see Logicom's Data Privacy Policy for details on how our company uses your personal data.

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