

Product Manager Process Design Solutions Jobs In Sharjah | AVEVA

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Company: AVEVA

Location: sharjah

Category: other-general

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About the job

AVEVA is a global leader in industrial software. Our cutting-edge solutions are used by thousands of enterprises to deliver the essentials of life – such as energy, infrastructure, chemicals and minerals – safely, efficiently and more sustainably. We're the first software business in the world to have our sustainability targets validated by the SBTi, and we've been recognized for the transparency and ambition of our commitment to diversity, equity, and inclusion. We've also recently been named as one of the world's most innovative companies. If you're a curious and collaborative person who wants to make a big impact through technology, then we want to hear from you! Find out more at [/As a Product Manager for Process Design Simulation](#) you'll participate in the development of AVEVA's lifecycle simulation strategy with direct responsibility over flagship products and support the transition to a next-gen Process Design Simulation platform. The Product Manager is responsible for product strategy, development planning (roadmaps) and marketing. This includes managing the product throughout the product lifecycle, gathering and prioritizing product and customer requirements, defining the product vision, and working closely with the development team to deliver market-winning products. It also includes working with business segment leaders, sales, marketing, development, and other Product Managers to ensure revenue and customer satisfaction goals are met. The Product Manager's job also includes ensuring that the product and marketing efforts support the company's overall strategy and goals. Product Manager, Process Design Simulation

Solutions – Global position preferably European location.

Responsibilities

Define the product line strategy and roadmaps, ensuring investments are prioritized in alignment with market requirements.

Evaluate existing products and develop strategies to drive towards a lifecycle simulation platform in line with AVEVA's strategy.

Responsible for product positioning in the marketplace and assisting with overall business plans.

Actively work with sales and marketing by performing product demos for prospects and existing users.

Prioritize features for each release with corresponding justification.

Collaborate with a variety of functional areas to develop and provide product definitions that respond to customer needs and market opportunities.

Represent AVEVA Simulation at selected Industry Conferences and technical committees through attendance, presentations and white papers.

Skills & Qualifications

Master's or Bachelor's degree in chemical or process engineering or a related subject.

5+ years of experience in a role with process simulation.

Technical background with experience in Process industries, such as Chemicals, Refining or Gas Processing.

Excellent written and verbal communication skills.

Able to present strategic messages in a simple, focused manner.

Able to engage with prospects and customers at an executive and technical level.

Excellent teamwork skills.

Proven ability to influence cross-functional teams without formal authority.

Must be able to travel up to 20% of the time.

High drive, commitment and energy within a fast-paced, challenging environment.

AVEVA requires all successful applicants to undergo and pass a comprehensive background check before they start employment. Background checks will be conducted in accordance

with local laws and may, subject to those laws, include proof of educational attainment, employment history verification, proof of work authorization, criminal records, identity verification, credit check. Certain positions dealing with sensitive and/or third party personal data may involve additional background check criteria. AVEVA is an Equal Opportunity Employer. We are committed to being an exemplary employer with an inclusive culture, developing a workplace environment where all our employees are treated with dignity and respect. We value diversity and the expertise that people from different backgrounds bring to our business.

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