

United Arab Emirates Jobs Expertini®

Project: Senior Project Manager (Global)

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Company: Sparklo

Location: united arab emirates

Category: other-general

Project Manager is responsible for managing the hardware and software company projects in the MENA region, building relationships with top-tier clients and contributing to the overall success of Sparklo's business. Project Management:-Oversee and manage the projects across the (EMEA, APAC, SEA, LATAM, Africa) regions.-Ensure timely and successful completion of projects, meeting quality standards.Evaluate the effectiveness of the decisions made for the project's progress.- Develop various business models to launch new product lines, services, and explore market entry strategies.Account Management:-Act as the key account manager for international clients.-Foster and maintain strong relationships with clients to understand their needs and expectations.Customisation and Integration:- Collaborate with the Product team and IT department to customise hardware and software solutions for clients.-Ensure seamless integrations with client requirements.Loyalty Program Development:- Develop and implement the Sparklo Loyalty program in collaboration with partners, offering tailored benefits to MENA users.-Strategise and execute loyalty initiatives to enhance customer engagement.Client Presentations:- Conduct presentations and workshops about the company products to clients.- Clearly articulate product features, benefits, and customization options.RequirementsMaster's degree in Business, Project Management, or a related field.Proven experience in project management of 6 years.Strong account management skills with a focus on international clients.Familiarity with loyalty program development and implementation. Experience in hardware and software customisation is preferred.Excellent spoken and written English.Excellent presentation and communication skills.Ability to work collaboratively across teams and with clients.Experience in

start-ups is preferred. Conditions Ambitious tasks with a technologically advanced product that society needs Prospects for Development and growth in an international company Young, friendly team, lack of bureaucracy, open management Share this job opening Application:

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